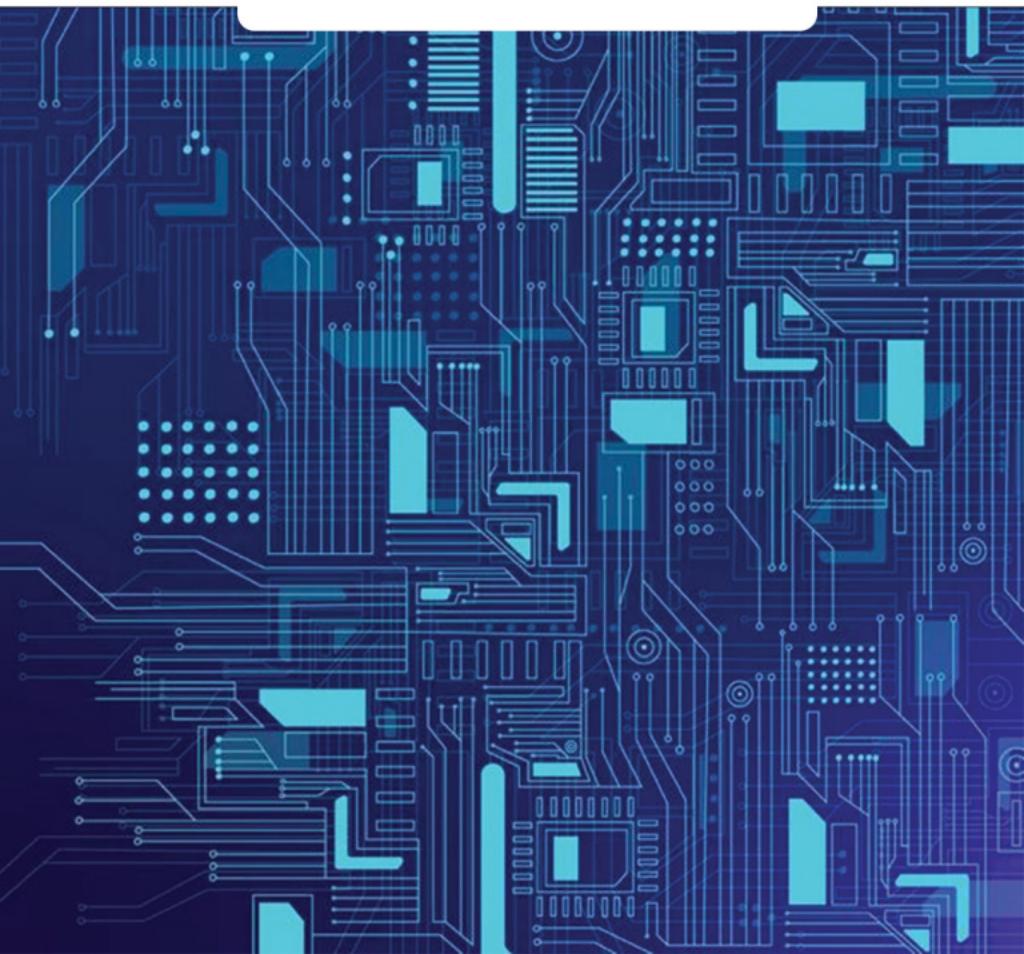


**DELOVOX**



## Delovox Data and BI Solutions

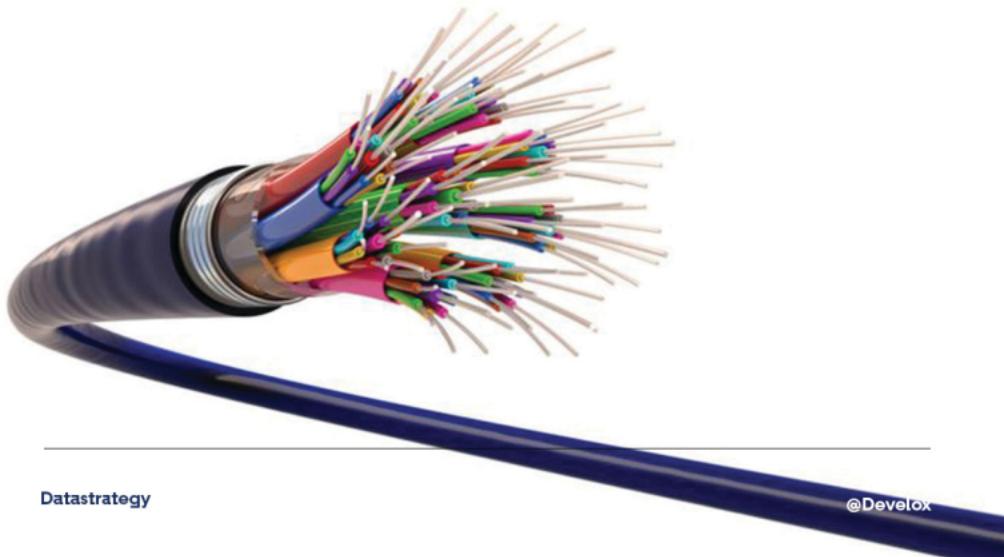
Innovate – Accelerate – Dominate With Data.

Data has evolved beyond being a mere by-product; it is now recognized as one of the most valuable assets an organization can possess. Leveraging data effectively allows businesses to unlock its full potential, transforming raw information into actionable insights that drive strategic initiatives, enhance operational efficiency, and support significant growth. Our comprehensive range of data services is specifically designed to empower organizations, enabling them to operate more intelligently, respond quickly to market changes, and maintain a competitive edge.



**Data Strategy:** Align data directly with key business objectives and organizational goals. To effectively leverage data, it's essential to align data usage with key business objectives and organizational goals. Our approach focuses on business-led strategies that transition you from reactive reporting to proactive, value-driven data utilization. We offer comprehensive solutions that encompass all foundational components, including data assessment, target force architecture design, technology selection, and the development of a strategic roadmap to accelerate your growth quickly.

**Data Engineering & Automation:** Your data flies, we make sure of it. Our comprehensive and robust solutions encompass all critical infrastructure components needed for seamless data management. We specialize in the development of efficient data pipelines (ETL/ELT), enabling smooth extraction, transformation, and loading of data from various sources. Our expertise extends to implementing advanced cloud data platforms tailored to your organization's needs, ensuring scalability and flexibility as your data demands grow.



**Business Intelligence & Analytics:** Your data has more to offer. Our solutions integrate business data into a cohesive single source of truth, providing a comprehensive 360-degree view of operations and performance. By transforming information into actionable insights, we enable organizations to make informed decisions. Our offerings encompass all aspects of analytics, including data visualization and reporting, interactive dashboard design, key performance indicator (KPI) tracking, and advanced predictive analytics.



**Data Governance:** Your data soars with confidence, and we ensure its safe journey every step of the way. We assist organizations in establishing the policies, procedures, and accountability required to ensure data is secure, high-quality, and compliant across the entire enterprise. This builds universal trust in your data assets. We implement solutions covering all integrity components, including data quality management, data security and access control, regulatory compliance, and data stewardship.



## Our Core Sectors

Delovox specializes in four key sectors: Real Tech, Agric Tech, General Manufacturing, and Energy Tech. For Real Tech businesses, we offer tools such as dynamic pricing, buyer trend analysis, and location analytics. In the Agric Tech sector, our services include pricing models, yield optimization strategies, and market linkage solutions. For General Manufacturing, we focus on production optimization, quality assurance and control, as well as inventory and supply chain performance enhancements. For Energy Tech, we provide usage analysis, revenue insights that enhance return on investment (ROI), and comprehensive performance analysis.



# Here are our Core Sector at Delovox

# Energy Tech

Usage analysis  
Revenue insights that boost ROI  
Performance analysis.

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Energy Tech

@Delovox



# Real Tech

Dynamic pricing  
Buyer trends  
Location analytic



# **Agric Tech**

Pricing models  
Yield optimization  
Market linkage

# General Manufacturing

Production Optimization  
Quality Assurance & Control  
Inventory & Supply Chain Performance



## Why Choose Delovox

At Delovox, our industry-specific expertise empowers us to deliver solutions precisely aligned with your business needs. Our scalable cloud architecture is designed to support and adapt to your growth, while our proven experience in system integration ensures seamless performance. We are driven by a commitment to automation, accuracy, and actionable insights, enabling you to make smarter, data-driven decisions with confidence.



## Tech

## Stack

## Partners

Backed by strong industry partnerships, we give you the freedom to choose what works best. Our results-driven approach ensures you adopt the right technology to move forward, faster.

Aws, Snowflake, Databricks, Airbyte, MySql, Dbt, Google Big Query, Power BI, Looker



## Our approach

The Delovox I.M.P.A.C.T. Framework, Driving Data-Driven Growth Through Iteration and Improvement. At Delovox, we believe that lasting business growth comes from continuous iteration, measurable improvement, and strategic alignment between data and decision-making.

Our I.M.P.A.C.T. Framework is a structured approach to delivering data analytics services that evolve with your business needs.

Phase	Focus	Description
<b>I</b> — Identify	Understand & Define	Collaborate with stakeholders to clarify business goals, KPIs, and data challenges.
<b>M</b> — Model	Design & Architect	Develop scalable data models, pipelines, and architectures that align with business priorities.
<b>P</b> — Prototype	Build & Validate	Deliver quick, value-focused prototypes (dashboards, reports, or ML models) to test hypotheses.
<b>A</b> — Analyze	Measure & Refine	Evaluate results, uncover insights, and identify optimization opportunities.
<b>C</b> — Collaborate	Engage & Align	Ensure solutions meet real-world needs through active collaboration and feedback loops.
<b>T</b> — Transform	Scale & Evolve	Operationalize solutions, automate processes, and continuously improve through data-driven iteration.
<b>Outcome</b>		
Smarter Analytics, Stronger strategy, Real Business Impact.		